

JR PETERS INC

Announcement from JR Peters Inc. March 17, 2020

Hello JR Peters Customers,

The Family at JR Peters wanted to reach out to you as we all find ways to cope with and slow the spread of COVID-19 in our own areas of the country and the world. While much temporary change is happening in our daily lives, we are committed to providing you with the essential Jack's fertilizers and lab services you need to grow your plants and keep your businesses running.

Please know that the JR Peters Team at our Allentown Facility is taking the steps to keep us all healthy and safe during this time. With these measures in place, ***JR Peters remains open, and continues to manufacture our fertilizers, ship products to our customers and perform lab analysis.*** We recognize that your plants still need proper nutrition so be assured we are watching every detail from our forecasts to our global suppliers and estimates of shipping and receiving of our supply chain. We will do everything we can to keep you stocked with top notch fertilizers and technical support!

During this time everyone at JR Peters, including our customer service team, technical support and lab technicians are available to you for phone and email communication as well as virtual technical support. While these times certainly offer a challenge to all of us, we hope that it allows us to develop new techniques to serve you more efficiently in the years to come.

We do ask for you to help us with one additional change. As we are all practicing social-distancing, we prefer that you refrain from dropping off samples to our facility. If you do have a sample that you want to drop off, please call us in advance and leave the sample at the front door of our facility. While we'd love to see your smiling face, we will have plenty of time to catch up when we have made it through these trying times.

We will be assessing the situation on a daily basis and our goal is to have an open line of communication that is backed by the latest information from the State of PA and the CDC. In Addition, please see the statement regarding our plan to address the needs in our Global Supply Chain. If you have any questions please give us a call or send us an email.

Also, a note to our lab customers,

The JRP Lab Crew wanted to let everyone know that we had an exciting upgrade to one of our instruments over the last week! This upgrade will allow us to run our C/N/S analyzer without relying on the worldwide supply of helium, which over the last 6 months has been in limited supply for labs like us. This upgrade does affect how much sample we need from you! Effective immediately we will need a larger amount of plant

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tissue to run the C/N/S analysis. This will also help us get a more representative sample and yield more precise results.

Please note that we will need a minimum of 1.5 cup of tissue (12 oz of fresh weight) for all sample preparation and testing moving forward. This would be equivalent to a large handful of leaves, flowers etc.

Always remember to send us clean, not soaking wet plant tissues in paper bags only. No plastic bags please!

Thank you for choosing JR Peter's Laboratory for your testing needs.

We look forward to being the lab that gives you the most accurate results in a timely manner backed by our awesome JR Peters Technical team.

If you have any questions please reach out to our team:

Lab Manager: Amy Obrien aobrien@jrpeters.com

Tech Support: Dan Gillespie dgillespie@jrpeters.com

And as always you can reach Cari directly at caripeters@jrpeters.com and John at jraymond@jrpeters.com

Stay strong and healthy!
The JR Peters Family